

FORM NL-36- BUSINESS -CHANNELS WISE
As at: 31.12.2022
Name of the Insurer: ECGC LTD
Date: 02.02.2023

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents								
2	Corporate Agents-Banks	0	0	0	0	0	0	0	0.08
3	Corporate Agents -Others								
4	Brokers	110	4550.18	463	12053.39	123	3958.42	264	9651.96
5	Micro Agents								
6	Direct Business -Officers/Employees -Online (Through Company Website) -Others	972	8451.98	2629	26049.04	715	8467.56	1986	23927.27
7	Common Service Centres(CSC)								
8	Insurance Marketing Firm								
9	Point of sales person (Direct)								
10	MISP (Direct)								
11	Web Aggregators								
12	Referral Arrangements								
13	Other (to be sepcified) (i) _____ (ii) _____								
	Total (A)	972	8451.98	2629	26049.04	715	8467.56	1986	23927.27
14	Business outside India (B)								
	Grand Total (A+B)	1082	13002.16	3092	38102.43	838	12425.98	2250	33579.31

Note:

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold

(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable